

### Company Background

Space Data has developed and deployed a balloon-borne wireless network that enables the delivery of wireless services in geographies and locations that are not served or are poorly served by existing wireless technologies and service providers. The company was founded in 1997 and is led by a team of technology professionals with years of experience operating and designing complex communications hardware and software networks.

### The SkySite<sup>®</sup> Network: Communications Where You Need It

Through its SkySite Network, Space Data provides reliable, affordable communications in rural and remote areas. Companies in industries ranging from energy to utilities to transportation have suffered from lost profits and poor productivity due to an inability to get the data they need to run their remote operations safely and efficiently. Space Data has created the network and the subscriber equipment needed to quickly and affordably gather operational data from both fixed and moving assets, no matter how remote the location.

### Target Markets

Space Data's SkySite Network has been designed to deliver low to medium-rate two-way data communications across wide areas. The network is thus able to support such applications as SCADA communications, telemetry, GPS-based location tracking and messaging. Space Data focuses on delivering these services and applications to industries and customers that operate in environments where critical assets and personnel are outside the range of traditional communications. Space Data's initial market focus is on the energy and transportation industries where assets such as oil and gas wells, pipelines, service fleets and personnel are remotely located or travel to remote locations.

For SCADA and telemetry users, SkySite Network service offers the following benefits:

- Remote area coverage eliminates costs associated with manual data collection.
- High reliability service minimizes lost data, resulting in more efficient operations.
- Affordable modems optimized to run on the SkySite Network yield quick ROI.

For users seeking to track asset location, SkySite Network service offers the following benefits:

- Capability to retrieve accurate location information for vehicles and moving assets on a 24x7 regardless of where those assets travel.
- Reduce incidences of theft and unauthorized use of assets.

For users seeking two-way messaging capabilities, SkySite Network service offers the following benefits:

- Ability to use low cost off-the-shelf commercial two-way paging devices.
- Ability to interoperate with other two-way paging networks.
- Remote area coverage means field workers can always be in contact.

### Reliable Operations

Space Data's network uses a system that has proven reliable for more than half a century. Every day for more than 60 years, at nearly one thousand sites worldwide, governments have launched weather balloons to gather atmospheric data for weather forecasts. These balloon launches are performed reliably on a coordinated basis in all weather conditions. Space Data is the first to adapt this field-proven concept for commercial application.

### Coverage

Space Data provides 24x7 two-way data communications coverage throughout Texas, Oklahoma, and Louisiana, as well as portions of New Mexico, Arkansas, Arizona, California and the Gulf of Mexico. In the future, the company expects to further expand its data services across the continental U.S. and eventually into international markets.